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WISN-TV  
(Milwaukee, WI)

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ELECTRONIC  
POLITICAL AND ISSUE ADVERTISING  
PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local political ad or federal or state issue ad buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Candidate/Issue

Flight Dates (if one folder is used per candidate, a separate checklist must be completed for each flight)

AMERICAN CROSSROADS  
10/30/12 - 11/5/12

Initials

- |  |   |           |
|--|---|-----------|
| 1. Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17)  | Date: <u>10/10/12</u>                   | <u>SC</u> |
| 2. Original contract showing requested time (when available)   | Date: <u>10/10/12</u>                   | <u>SC</u> |
| 3. Updated contracts as order changes.   | Date: <u>10/30/12</u>                   | <u>SC</u> |
| 4. Invoice of schedule as actually broadcast, including amount of rebates given (exact date, time, class of time and amount for each rebate), if any | Date: <u>10/31/12</u><br><u>11/4/12</u> | <u>SC</u> |
|  | Date: _____                             | _____     |

Checklist Completed:

By: \_\_\_\_\_

Date: \_\_\_\_\_

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> <i>WISN-TV, Milwaukee</i>	<b>Date:</b> <i>10/10/12</i>
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I, Stephanie Maroney  
do hereby request station time concerning the following issue:

American Crossroads  
1401 New York Avenue Suite 1200  
Washington, DC 20005  
Treasurer: Margee Clancy

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	<i>See Source Arrives</i>				

<b>Total Charges:</b> <i>\$98,450 / Gross</i>
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This broadcast time will be used by: American Crossroads

<b>Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"</b>	
<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

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For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Treasurer Margee Clancy
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and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

a corporation;  a committee;  an association;  or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

6/11/12  
Date

Stephen May  
Signature

703-299-1760

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted

Accepted in Part

Rejected

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

# CONTRACT

<b>Contract / Revision</b>	<b>Alt Order #</b>
962675 /	06368271
<b>Product</b>	
AMERICAN CROSSROADS	
<b>Contract Dates</b>	<b>Estimate #</b>
10/30/12 - 11/05/12	1142
<b>Advertiser</b>	<b>Original Date / Revision</b>
American Crossroads	10/10/12 / 10/10/12
<b>Billing Cycle</b>	<b>Billing Calendar</b>
EOM/EOC	Broadcast
<b>Station</b>	<b>Account Executive</b>
WISN	Will Hildebrandt
<b>Special Handling</b>	
<b>Demographic</b>	
Adults 35+	
	<b>Total Ratings</b>
	307.40
<b>IDB#</b>	<b>Advertiser Code</b>
	11
<b>Product Code</b>	
	27
<b>Agency Ref</b>	<b>Advertiser Ref</b>

And:

Cross Roads Media  
3704 W Lincoln Way  
Suite 293  
Ames, IA 50014

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
N 1	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$50.00	0.60			
N 2	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$3,000.00	8.20			
N 3	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,500.00	5.10			
N 4	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,000.00	3.20			
N 5	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.80			
N 6	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$250.00	1.80			
N 7	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$100.00	1.00			
N 8	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.20			
N 9	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,250.00	2.80			
N 10	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$750.00	2.90			
N 11	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Hearst television inc. does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSRO
Advertiser American Crossroads	Original Date / Revision 10/10/12 / 10/10/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rtn	Spots	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		10/29/12	11/04/12	----1--				1	\$150.00	0.90		
N 12	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		10/29/12	11/04/12	----1--				1	\$1,800.00	6.00		
N 13	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		10/29/12	11/04/12	----1--				1	\$1,000.00	2.80		
N 14	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		10/29/12	11/04/12	----1--				1	\$3,500.00	6.70		
N 15	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		10/29/12	11/04/12	----1--				1	\$1,000.00	4.10		
N 16	WISN	11/05/12	11/05/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$50.00	0.60		
N 17	WISN	11/05/12	11/05/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$3,000.00	8.20		
N 18	WISN	11/05/12	11/05/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,500.00	5.10		
N 19	WISN	11/05/12	11/05/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,000.00	3.20		
N 20	WISN	11/05/12	11/05/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$400.00	1.80		
N 21	WISN	11/05/12	11/05/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$250.00	1.80		
N 22	WISN	11/05/12	11/05/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$100.00	1.00		
N 23	WISN	11/05/12	11/05/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$400.00	1.20		
N 24	WISN	11/05/12	11/05/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,250.00	2.80		
N 25	WISN	11/05/12	11/05/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$750.00	2.90		
N 26	WISN	11/05/12	11/05/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$150.00	0.90		
N 27	WISN	11/05/12	11/05/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSROADS
Advertiser American Crossroads	Original Date / Revision 10/10/12 / 10/10/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Week			Rate	Rtn	Type	Spots	Amount	
									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			
N 28	WISN	11/05/12	11/05/12	News M-F 5a	5-6A		:30								NM	1	\$1,000.00
N 29	WISN	11/05/12	11/05/12	News M-F 6p	6-630pm		:30								NM	1	\$3,500.00
N 30	WISN	11/05/12	11/05/12	LIVE WITH KELLY & MICHAEL	9-10am		:30								NM	1	\$1,000.00
N 31	WISN	11/05/12	11/05/12	Castle	Mon 9-10p		:30								NM	1	\$7,500.00
N 32	WISN	10/30/12	11/04/12	Late News Sa 10pm	10-1035p		:30								NM	1	\$850.00
N 33	WISN	10/30/12	11/04/12	INSIDE THE HUDDLE	INSIDE HUD 1035p		:30								NM	1	\$250.00
N 34	WISN	10/30/12	11/04/12	Sa 458-6a	456-6AM		:30								NM	1	\$250.00
N 35	WISN	10/30/12	11/04/12	News Sa 6p-630p	6-630pm		:30								NM	1	\$1,000.00
N 36	WISN	10/30/12	11/04/12	BIG 12 SPORTS SATURDAY	630-7p, 6-630p		:30								NM	1	\$500.00
N 37	WISN	10/30/12	11/04/12	News Sat 7-9a	7-9am		:30								NM	1	\$500.00
N 38	WISN	10/30/12	11/04/12	Late News 10pm	10p-1030p		:30								NM	1	\$3,000.00
N 39	WISN	10/30/12	11/04/12	Chris Matthews	*1030a-11a		:30								NM	1	\$150.00
N 40	WISN	10/30/12	11/04/12	Upfront	11-1130p		:30								NM	1	\$200.00
N 41	WISN	10/30/12	11/04/12	Su 458-6a	458-6AM		:30								NM	1	\$200.00
N 42	WISN	10/30/12	11/04/12	News Sun 530pm	530-6p		:30								NM	1	\$1,000.00
N 43	WISN	10/30/12	11/04/12	Sun GMA	6-7a		:30								NM	1	\$400.00

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Advertiser American Crossroads	Original Date / Revision 10/10/12 / 10/10/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rtn	Spots	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 10/29/12	11/04/12	-----1					\$400.00			
N 44	WISN	10/30/12	11/04/12	News Sun 7-9a	7-9am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	-----1					\$400.00	3.30		
N 45	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$50.00	0.60		
N 46	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$3,000.00	8.20		
N 47	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,500.00	5.10		
N 48	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,000.00	3.20		
N 49	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$400.00	1.80		
N 50	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$250.00	1.80		
N 51	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$100.00	1.00		
N 52	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$400.00	1.20		
N 53	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,250.00	2.80		
N 54	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$750.00	2.90		
N 55	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$150.00	0.90		
N 56	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,800.00	6.00		
N 57	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,000.00	2.80		
N 58	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$3,500.00	6.70		
N 59	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
		Week: 10/29/12	11/04/12	---1---					\$1,000.00			

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #
962675 /	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	10/10/12 / 10/10/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate Rtn Type Spots			Amount
									Start Date	End Date	Weekdays	
N 60	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$50.00		
N 61	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$3,000.00		
N 62	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,500.00		
N 63	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,000.00		
N 64	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$400.00		
N 65	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$250.00		
N 66	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$100.00		
N 67	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$400.00		
N 68	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,250.00		
N 69	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$750.00		
N 70	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$150.00		
N 71	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,800.00		
N 72	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,000.00		
N 73	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$3,500.00		
N 74	WISN	10/30/12	11/04/12	*UpFront PrimeTime	*6-7P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,500.00		
N 75	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>	
		Week: 10/29/12	11/04/12	-1-----					1	\$1,000.00		

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Contract / Revision	Alt Order #
962675 /	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	10/10/12 / 10/10/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Rate Rtn Type Spots			Amount	
									Start Date	End Date	Weekdays	Spots/Week	
N 76	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM	1 \$50.00
N 77	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM	1 \$3,000.00
N 78	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM	1 \$1,500.00
N 79	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM	1 \$1,000.00
N 80	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM	1 \$400.00
N 81	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM	1 \$250.00
N 82	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM	1 \$100.00
N 83	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM	1 \$400.00
N 84	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM	1 \$1,250.00
N 85	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM	1 \$750.00
N 86	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM	1 \$150.00
N 87	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM	1 \$1,800.00
N 88	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM	1 \$1,000.00
N 89	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM	1 \$3,500.00
N 90	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA 9-10am			:30					NM	1 \$1,000.00

Totals 307.40 90 \$98,450.00

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Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSROADS
Advertiser American Crossroads	Original Date / Revision 10/10/12 / 10/10/12

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	90	\$98,450.00	\$83,682.50
<b>Totals</b>	<b>90</b>	<b>\$98,450.00</b>	<b>\$83,682.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**TERMS AND STANDARD CONDITIONS  
FOR PURCHASE OF BROADCAST ADVERTISING**

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

**1. BILLING AND PAYMENTS**

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

**2. TERMINATION**

(a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.

(b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.

(c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancelable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.

(d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

**3. OMISSION OF BROADCAST**

If, as a result of an act of God, *force majeure*, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

**4. PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

**5. FIXED RATE PURCHASES**

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

**6. AGENCY MATERIAL**

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

**7. INDEMNIFICATION**

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

**8. CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency nor Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

**9. GENERAL**

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency by failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

# CONTRACT

Contract / Revision 962675 /	Alt Order # 06368271
<b>Product</b> <b>AMERICAN CROSSROADS</b>	
<u>Contract Dates</u> 10/30/12 - 11/05/12	<u>Estimate #</u> 1142
<u>Advertiser</u> American Crossroads	<u>Original Date / Revision</u> 10/29/12 / 10/29/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast
<u>Station</u> WISN	<u>Account Executive</u> Will Hildebrandt
<u>Special Handling</u>	
<b>Demographic</b> Adults 35+	
	<u>Total Ratings</u> 307.40
<u>IDB#</u> 11	<u>Advertiser Code</u> 27
<u>Agency Ref</u>	<u>Advertiser Ref</u>

And:

Cross Roads Media  
3704 W Lincoln Way  
Suite 293  
Ames, IA 50014

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
1	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$50.00	<u>Rating</u> 0.60			
2	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$3,000.00	<u>Rating</u> 8.20			
3	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$1,500.00	<u>Rating</u> 5.10			
4	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$1,000.00	<u>Rating</u> 3.20			
5	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$400.00	<u>Rating</u> 1.80			
6	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$250.00	<u>Rating</u> 1.80			
7	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$100.00	<u>Rating</u> 1.00			
8	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$400.00	<u>Rating</u> 1.20			
9	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$1,250.00	<u>Rating</u> 2.80			
10	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u> Week: 10/29/12	<u>End Date</u> 11/04/12	<u>Weekdays</u> ----1--				<u>Spots/Week</u> 1	<u>Rate</u> \$750.00	<u>Rating</u> 2.90			
11	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision 962675 /	Alt Order # 06368271	
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSROADS	Estimate # 1142
Advertiser American Crossroads	Original Date / Revision 10/29/12 / 10/29/12	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Spots/Week	Rate	Rating	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
Week: 10/29/12		11/04/12		----1--				1	\$150.00	0.90		
12	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		----1--				1	\$1,800.00	6.00		
13	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		----1--				1	\$1,000.00	2.80		
14	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		----1--				1	\$3,500.00	6.70		
15	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		----1--				1	\$1,000.00	4.10		
16	WISN	11/05/12	11/05/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$50.00	0.60		
17	WISN	11/05/12	11/05/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$3,000.00	8.20		
18	WISN	11/05/12	11/05/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$1,500.00	5.10		
19	WISN	11/05/12	11/05/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$1,000.00	3.20		
20	WISN	11/05/12	11/05/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$400.00	1.80		
21	WISN	11/05/12	11/05/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$250.00	1.80		
22	WISN	11/05/12	11/05/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$100.00	1.00		
23	WISN	11/05/12	11/05/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$400.00	1.20		
24	WISN	11/05/12	11/05/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$1,250.00	2.80		
25	WISN	11/05/12	11/05/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$750.00	2.90		
26	WISN	11/05/12	11/05/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 11/05/12		11/11/12		1-----				1	\$150.00	0.90		
27	WISN	11/05/12	11/05/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #	
962675 /	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		
American Crossroads		
Original Date / Revision		
10/29/12 / 10/29/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type Spots			Amount		
									Start Date	End Date	Weekdays			
Week: 11/05/12		11/05/12	11/11/12	1-----	5-6A		:30					NM	1 \$1,000.00	
28	WISN	11/05/12	11/05/12	News M-F 5a										
Week: 11/05/12		11/05/12	11/11/12	1-----					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
29	WISN	11/05/12	11/05/12	News M-F 6p	6-630pm		:30						NM	1 \$3,500.00
Week: 11/05/12		11/05/12	11/11/12	1-----					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
30	WISN	11/05/12	11/05/12	LIVE WITH KELLY & MICHAEL	9-10am		:30						NM	1 \$1,000.00
Week: 11/05/12		11/05/12	11/11/12	1-----					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
31	WISN	11/05/12	11/05/12	Castle	Mon 9-10p		:30						NM	1 \$7,500.00
Week: 11/05/12		11/05/12	11/11/12	1-----					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
32	WISN	10/30/12	11/04/12	Late News Sa 10pm	10-1035p		:30						NM	1 \$850.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
33	WISN	10/30/12	11/04/12	INSIDE THE HUDDLE	1035p		:30						NM	1 \$250.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
34	WISN	10/30/12	11/04/12	Sa 458-6a	456-6AM		:30						NM	1 \$250.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
35	WISN	10/30/12	11/04/12	News Sa 6p-630p	6-630pm		:30						NM	1 \$1,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
36	WISN	10/30/12	11/04/12	BIG 12 SPORTS SATURDAY	630-7p, 6-630p		:30						NM	1 \$500.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
37	WISN	10/30/12	11/04/12	News Sat 7-9a	7-9am		:30						NM	1 \$500.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
38	WISN	10/30/12	11/04/12	Late News 10pm	10p-1030p		:30						NM	1 \$3,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
39	WISN	10/30/12	11/04/12	Chris Matthews	*1030a-11a		:30						NM	1 \$150.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
40	WISN	10/30/12	11/04/12	Upfront	11-1130p		:30						NM	1 \$200.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
41	WISN	10/30/12	11/04/12	Su 458-6a	458-6AM		:30						NM	1 \$200.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
42	WISN	10/30/12	11/04/12	News Sun 530pm	530-6p		:30						NM	1 \$1,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
43	WISN	10/30/12	11/04/12	Sun GMA	6-7a		:30						NM	1 \$400.00
					Start Date	End Date	Weekdays	Spots/Week	Rate	Rating				

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Contract / Revision	Alt Order #
962675 /	06368271

Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142

Advertiser	Original Date / Revision
American Crossroads	10/29/12 / 10/29/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Week			Rate	Rtn	Type	Spots	Amount	
									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			
Week: 10/29/12		Start Date	End Date	Weekdays													
		Week: 10/29/12	11/04/12	-----1													
44	WISN	10/30/12	11/04/12	News Sun 7-9a	7-9am		:30								NM	1	\$400.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	-----1													
45	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30								NM	1	\$50.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
46	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30								NM	1	\$3,000.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
47	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30								NM	1	\$1,500.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
48	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30								NM	1	\$1,000.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
49	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30								NM	1	\$400.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
50	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30								NM	1	\$250.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
51	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30								NM	1	\$100.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
52	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30								NM	1	\$400.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
53	WISN	10/30/12	11/04/12	3-4p	3-4p		:30								NM	1	\$1,250.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
54	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30								NM	1	\$750.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
55	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30								NM	1	\$150.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
56	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30								NM	1	\$1,800.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
57	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30								NM	1	\$1,000.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
58	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30								NM	1	\$3,500.00
		Start Date	End Date	Weekdays													
Week: 10/29/12		Week: 10/29/12	11/04/12	---1---													
59	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30								NM	1	\$1,000.00
		Start Date	End Date	Weekdays													

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**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #	
962675 /	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		Original Date / Revision
American Crossroads		10/29/12 / 10/29/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	---1---				1	\$1,000.00	4.10			
60	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$50.00	0.60			
61	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$3,000.00	8.20			
62	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,500.00	5.10			
63	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,000.00	3.20			
64	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$400.00	1.80			
65	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$250.00	1.80			
66	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$100.00	1.00			
67	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$400.00	1.20			
68	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,250.00	2.80			
69	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$750.00	2.90			
70	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$150.00	0.90			
71	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30				NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,800.00	6.00			
72	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,000.00	2.80			
73	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30				NM	1	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$3,500.00	6.70			
74	WISN	10/30/12	11/04/12	*UpFront PrimeTime	*6-7P		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	-1-----				1	\$1,500.00	6.30			
75	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSROADS
Advertiser American Crossroads	Original Date / Revision 10/29/12 / 10/29/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week		Rate	Rfn	Type	Spots	Amount		
								Start Date	End Date	Weekdays	Spots/Week	Rate	Rating			
Week: 10/29/12																
76	WISN	10/30/12	11/04/12	DR. OZ ON				1a-2a				:30		NM	1	\$50.00
Week: 10/29/12																
77	WISN	10/30/12	11/04/12	Late News 10PM				10-1030p				:30		NM	1	\$3,000.00
Week: 10/29/12																
78	WISN	10/30/12	11/04/12	Late News 1030PM				1030p-11p				:30		NM	1	\$1,500.00
Week: 10/29/12																
79	WISN	10/30/12	11/04/12	Nightline				11p-1130p				:30		NM	1	\$1,000.00
Week: 10/29/12																
80	WISN	10/30/12	11/04/12	Jimmy Kimmel				1130-1230a				:30		NM	1	\$400.00
Week: 10/29/12																
81	WISN	10/30/12	11/04/12	ANDERSON COOPER				M-F 11A-12P				:30		NM	1	\$250.00
Week: 10/29/12																
82	WISN	10/30/12	11/04/12	ET M-F				1230a-1a				:30		NM	1	\$100.00
Week: 10/29/12																
83	WISN	10/30/12	11/04/12	KATIE COURIC				M-F 2-3P				:30		NM	1	\$400.00
Week: 10/29/12																
84	WISN	10/30/12	11/04/12	3-4p				3-4p				:30		NM	1	\$1,250.00
Week: 10/29/12																
85	WISN	10/30/12	11/04/12	DR. OZ				4P-5P				:30		NM	1	\$750.00
Week: 10/29/12																
86	WISN	10/30/12	11/04/12	News M-F 430a				430-5a				:30		NM	1	\$150.00
Week: 10/29/12																
87	WISN	10/30/12	11/04/12	News M-F 5p				5-530pm				:30		NM	1	\$1,800.00
Week: 10/29/12																
88	WISN	10/30/12	11/04/12	News M-F 5a				5-6A				:30		NM	1	\$1,000.00
Week: 10/29/12																
89	WISN	10/30/12	11/04/12	News M-F 6p				6-630pm				:30		NM	1	\$3,500.00
Week: 10/29/12																
90	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHAEL				9-10am				:30		NM	1	\$1,000.00
Week: 10/29/12																
N 91	WISN	10/30/12	11/04/12	News M-F 430a				430-5a				:30		NM	4	\$1,000.00

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #
962675 /	06368271

Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142

Advertiser	Original Date / Revision
American Crossroads	10/29/12 / 10/29/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/			
									Rate	Rtn	Type	Spots
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>				
		Week: 10/29/12	11/04/12	--WTF--				4	\$250.00	0.00		

Totals 307.40 94 \$99,450.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	94	\$99,450.00	\$84,532.50
<b>Totals</b>	<b>94</b>	<b>\$99,450.00</b>	<b>\$84,532.50</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

**TERMS AND STANDARD CONDITIONS  
FOR PURCHASE OF BROADCAST ADVERTISING**

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

**1. BILLING AND PAYMENTS**

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

**2. TERMINATION**

(a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.

(b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.

(c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancelable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.

(d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

**3. OMISSION OF BROADCAST**

If, as a result of an act of God, *force majeure*, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

**4. PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

**5. FIXED RATE PURCHASES**

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

**6. AGENCY MATERIAL**

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

**7. INDEMNIFICATION**

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

**8. CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency nor Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

**9. GENERAL**

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency by failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]



**WISN TV**  
759 N. 19th Street  
Milwaukee, WI 53233  
(414)342-8812

# CONTRACT

Contract / Revision	Alt Order #
962675 / 1	06368271
<b>Product</b>	
AMERICAN CROSSROADS	
Contract Dates	Estimate #
10/30/12 - 11/05/12	1142
Advertiser	Original Date / Revision
American Crossroads	10/30/12 / 10/30/12
Billing Cycle	Billing Calendar
EOM/EOC	Broadcast
Station	Account Executive
WISN	Will Hildebrandt
Sales Office	
HRP - Washington	
Special Handling	
<b>Demographic</b>	
Adults 35+	
	Total Ratings
	307.40
IDB#	Advertiser Code
	11
Product Code	
	27
Agency Ref	Advertiser Ref

And:

Cross Roads Media  
3704 W Lincoln Way  
Suite 293  
Ames, IA 50014

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/		Type	Spots	Amount
									Rate	Rating			
1	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$50.00	0.60			
2	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$3,000.00	8.20			
3	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,500.00	5.10			
4	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,000.00	3.20			
5	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.80			
6	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$250.00	1.80			
7	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$100.00	1.00			
8	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.20			
9	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,250.00	2.80			
10	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$750.00	2.90			
11	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #	
962675 / 1	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	11142
<b>Advertiser</b>		
American Crossroads		
<b>Original Date / Revision</b>		
10/30/12 / 10/30/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	----1--	1									
12 WISN 10/30/12 11/04/12		News M-F 5p			5-530pm		:30				NM	1	\$1,800.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	----1--	1									
13 WISN 10/30/12 11/04/12		News M-F 5a			5-6A		:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	----1--	1									
14 WISN 10/30/12 11/04/12		News M-F 6p			6-630pm		:30				NM	1	\$3,500.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	----1--	1									
15 WISN 10/30/12 11/04/12		LIVE WITH KELLY & MICHAEL	9-10am				:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	----1--	1									
16 WISN 11/05/12 11/05/12		DR. OZ ON			1a-2a		:30				NM	1	\$50.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
17 WISN 11/05/12 11/05/12		Late News 10PM			10-1030p		:30				NM	1	\$3,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
18 WISN 11/05/12 11/05/12		Late News 1030PM			1030p-11p		:30				NM	1	\$1,500.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
19 WISN 11/05/12 11/05/12		Nightline			11p-1130p		:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
20 WISN 11/05/12 11/05/12		Jimmy Kimmel			1130-1230a		:30				NM	1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
21 WISN 11/05/12 11/05/12		ANDERSON COOPER			M-F 11A-12P		:30				NM	1	\$250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
22 WISN 11/05/12 11/05/12		ET M-F			1230a-1a		:30				NM	1	\$100.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
23 WISN 11/05/12 11/05/12		KATIE COURIC			M-F 2-3P		:30				NM	1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
24 WISN 11/05/12 11/05/12		3-4p			3-4p		:30				NM	1	\$1,250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
25 WISN 11/05/12 11/05/12		DR. OZ			4P-5P		:30				NM	1	\$750.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
26 WISN 11/05/12 11/05/12		News M-F 430a			430-5a		:30				NM	1	\$150.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									
27 WISN 11/05/12 11/05/12		News M-F 5p			5-530pm		:30				NM	1	\$1,800.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 11/05/12		11/11/12	1-----	1									

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**WISN TV**  
759 N. 19th Street  
Milwaukee, WI 53233  
(414)342-8812

Contract / Revision	Alt Order #	
962675 / 1	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		
American Crossroads		
Original Date / Revision		
10/30/12 / 10/30/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Week		Rate	Rtn	Type	Spots	Amount	
									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating		
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,800.00							
28	WISN	11/05/12	11/05/12	News M-F 5a	5-6A		:30								NM	1 \$1,000.00
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,000.00							
29	WISN	11/05/12	11/05/12	News M-F 6p	6-630pm		:30								NM	1 \$3,500.00
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$3,500.00							
30	WISN	11/05/12	11/05/12	LIVE WITH KELLY & MICHA	9-10am		:30								NM	1 \$1,000.00
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$1,000.00							
31	WISN	11/05/12	11/05/12	Castle	Mon 9-10p		:30								NM	1 \$7,500.00
Week: 11/05/12		11/05/12	11/11/12	1-----				1	\$7,500.00							
32	WISN	10/30/12	11/04/12	Late News Sa 10pm	10-1035p		:30								NM	1 \$850.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$850.00							
33	WISN	10/30/12	11/04/12	INSIDE THE HUDDLE	INSIDE HUD 1035j		:30								NM	1 \$250.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$250.00							
34	WISN	10/30/12	11/04/12	Sa 458-6a	456-6AM		:30								NM	1 \$250.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$250.00							
35	WISN	10/30/12	11/04/12	News Sa 6p-630p	6-630pm		:30								NM	1 \$1,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$1,000.00							
36	WISN	10/30/12	11/04/12	BIG 12 SPORTS SATURDAY	630-7p, 6-630p		:30								NM	1 \$500.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$500.00							
37	WISN	10/30/12	11/04/12	News Sat 7-9a	7-9am		:30								NM	1 \$500.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$500.00							
38	WISN	10/30/12	11/04/12	Late News 10pm	10p-1030p		:30								NM	1 \$3,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$3,000.00							
39	WISN	10/30/12	11/04/12	Chris Matthews	*1030a-11a		:30								NM	1 \$150.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$150.00							
40	WISN	10/30/12	11/04/12	Upfront	11-1130p		:30								NM	1 \$200.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$200.00							
41	WISN	10/30/12	11/04/12	Su 458-6a	458-6AM		:30								NM	1 \$200.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$200.00							
42	WISN	10/30/12	11/04/12	News Sun 530pm	530-6p		:30								NM	1 \$1,000.00
Week: 10/29/12		10/29/12	11/04/12	-----1-				1	\$1,000.00							
43	WISN	10/30/12	11/04/12	Sun GMA	6-7a		:30								NM	1 \$400.00
				Weekdays	Spots/Week				Rate	Rating						

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #
962675 / 1	06368271

Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142

Advertiser	Original Date / Revision
American Crossroads	10/30/12 / 10/30/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rating	Spots	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		-----1				1	\$400.00	2.50		
44	WISN	10/30/12	11/04/12	News Sun 7-9a	7-9am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		-----1				1	\$400.00	3.30		
45	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$50.00	0.60		
46	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$3,000.00	8.20		
47	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$1,500.00	5.10		
48	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$1,000.00	3.20		
49	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$400.00	1.80		
50	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$250.00	1.80		
51	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$100.00	1.00		
52	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$400.00	1.20		
53	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$1,250.00	2.80		
54	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$750.00	2.90		
55	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$150.00	0.90		
56	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$1,800.00	6.00		
57	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$1,000.00	2.80		
58	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		---1---				1	\$3,500.00	6.70		
59	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		

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**WISN-TV**  
759 N. 19th Street  
Milwaukee, WI 53233  
(414) 342-8812

<u>Contract / Revision</u>	<u>Alt Order #</u>	
962675 / 1	06368271	
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
<u>Advertiser</u>		<u>Original Date / Revision</u>
American Crossroads		10/30/12 / 10/30/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	---	1---				\$1,000.00	4.10				
60	WISN	10/30/12	11/04/12	DR. OZ ON		1a-2a	:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$50.00	0.60				
61	WISN	10/30/12	11/04/12	Late News 10PM		10-1030p	:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$3,000.00	8.20				
62	WISN	10/30/12	11/04/12	Late News 1030PM		1030p-11p	:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,500.00	5.10				
63	WISN	10/30/12	11/04/12	Nightline		11p-1130p	:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,000.00	3.20				
64	WISN	10/30/12	11/04/12	Jimmy Kimmel		1130-1230a	:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$400.00	1.80				
65	WISN	10/30/12	11/04/12	ANDERSON COOPER		M-F 11A-12P	:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$250.00	1.80				
66	WISN	10/30/12	11/04/12	ET M-F		1230a-1a	:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$100.00	1.00				
67	WISN	10/30/12	11/04/12	KATIE COURIC		M-F 2-3P	:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$400.00	1.20				
68	WISN	10/30/12	11/04/12	3-4p		3-4p	:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,250.00	2.80				
69	WISN	10/30/12	11/04/12	DR. OZ		4P-5P	:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$750.00	2.90				
70	WISN	10/30/12	11/04/12	News M-F 430a		430-5a	:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$150.00	0.90				
71	WISN	10/30/12	11/04/12	News M-F 5p		5-530pm	:30				NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,800.00	6.00				
72	WISN	10/30/12	11/04/12	News M-F 5a		5-6A	:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,000.00	2.80				
73	WISN	10/30/12	11/04/12	News M-F 6p		6-630pm	:30				NM	1	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$3,500.00	6.70				
N 74	WISN	10/30/12	11/04/12	*UpFront PrimeTime		*6-7P	:30				NM	2	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:	10/29/12	11/04/12	-1-----		1			\$1,500.00	6.30				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #	
962675 / 1	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser	Original Date / Revision	
American Crossroads	10/30/12 / 10/30/12	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Start Date	End Date	Weekdays	
Spot	Ch	Date Range		Description	Start/End Time		Weekdays	Length	Rate	Rtg	Type	
1	WISN	10/29/12-11/04/12		*UpFront PrimeTime See MG 74.2,74.3	*6-7P		-Tu-----	:30	\$1,500.00	6.30	NM	
2	WISN	11/03/12-11/03/12		BIG 12 SPORTS SATURDAY	630-7p, 6-630p		-----Sa--	:30	\$1,000.00	3.30	NM	
	MG	for 74.1 10/30										
3	WISN	11/03/12-11/03/12		INSIDE THE HUDDLE		INSIDE HUD 1035	-----Sa--	:30	\$500.00	3.00	NM	
	MG	for 74.1 10/30										
75	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am			:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$1,000.00	4.10				
76	WISN	10/30/12	11/04/12	DR. OZ ON		1a-2a		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$50.00	0.60				
77	WISN	10/30/12	11/04/12	Late News 10PM		10-1030p		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$3,000.00	8.20				
78	WISN	10/30/12	11/04/12	Late News 1030PM		1030p-11p		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$1,500.00	5.10				
79	WISN	10/30/12	11/04/12	Nightline		11p-1130p		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$1,000.00	3.20				
80	WISN	10/30/12	11/04/12	Jimmy Kimmel		1130-1230a		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$400.00	1.80				
81	WISN	10/30/12	11/04/12	ANDERSON COOPER		M-F 11A-12P		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$250.00	1.80				
82	WISN	10/30/12	11/04/12	ET M-F		1230a-1a		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$100.00	1.00				
83	WISN	10/30/12	11/04/12	KATIE COURIC		M-F 2-3P		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$400.00	1.20				
84	WISN	10/30/12	11/04/12	3-4p		3-4p		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$1,250.00	2.80				
85	WISN	10/30/12	11/04/12	DR. OZ		4P-5P		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$750.00	2.90				
86	WISN	10/30/12	11/04/12	News M-F 430a		430-5a		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$150.00	0.90				
87	WISN	10/30/12	11/04/12	News M-F 5p		5-530pm		:30			NM	
Week:	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				
Week: 10/29/12	11/04/12			--1----	1		\$1,800.00	6.00				
88	WISN	10/30/12	11/04/12	News M-F 5a		5-6A		:30			NM	
	Start Date	End Date		Weekdays	Spots/Week		Rate	Rating				

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**WISN TV**  
759 N. 19th Street  
Milwaukee, WI 53233  
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Contract / Revision	Alt Order #	
962675 / 1	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSRO	1142
Advertiser		Original Date / Revision
American Crossroads		10/30/12 / 10/30/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rtn	Spots	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$1,000.00	2.80		
89	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30				NM	1 \$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$3,500.00	6.70		
90	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30				NM	1 \$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$1,000.00	4.10		
91	WISN	10/30/12	11/02/12	News M-F 430a	430-5a		:30				NM	4 \$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--WTF--				4	\$250.00	0.00		
											Totals	307.40
												95 \$99,450.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	95	\$99,450.00	\$84,532.50
<b>Totals</b>	<b>95</b>	<b>\$99,450.00</b>	<b>\$84,532.50</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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**TERMS AND STANDARD CONDITIONS  
FOR PURCHASE OF BROADCAST ADVERTISING**

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

**1. BILLING AND PAYMENTS**

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

**2. TERMINATION**

(a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.

(b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.

(c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancelable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.

(d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

**3. OMISSION OF BROADCAST**

If, as a result of an act of God, *force majeure*, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

**4. PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

**5. FIXED RATE PURCHASES**

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

**6. AGENCY MATERIAL**

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

**7. INDEMNIFICATION**

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

**8. CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency nor Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

**9. GENERAL**

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency by failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

# CONTRACT

<u>Contract / Revision</u>	<u>Alt Order #</u>
962675 / 2	06368271
<u>Product</u>	
AMERICAN CROSSROADS	
<u>Contract Dates</u>	<u>Estimate #</u>
10/30/12 - 11/05/12	1142
<u>Advertiser</u>	<u>Original Date / Revision</u>
American Crossroads	11/01/12 / 11/01/12
<u>Billing Cycle</u>	<u>Billing Calendar</u>
EOM/EOC	Broadcast
<u>Station</u>	<u>Account Executive</u>
WISN	Will Hildebrandt
<u>Special Handling</u>	
<u>Demographic</u>	
Adults 35+	
	<u>Total Ratings</u>
	307.40
<u>IDB#</u>	<u>Advertiser Code</u>
	11
<u>Product Code</u>	
	27
<u>Agency Ref</u>	<u>Advertiser Ref</u>

And:

Cross Roads Media  
3704 W Lincoln Way  
Suite 293  
Ames, IA 50014

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
												NM	
1	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$50.00	0.60			
2	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$3,000.00	8.20			
3	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$1,500.00	5.10			
4	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$1,000.00	3.20			
5	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$400.00	1.80			
6	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$250.00	1.80			
7	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$100.00	1.00			
8	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$400.00	1.20			
9	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$1,250.00	2.80			
10	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$750.00	2.90			
N 11	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					1	\$150.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #	
962675 / 2	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSRO	1142
Advertiser		
American Crossroads		
Original Date / Revision		
11/01/12 / 11/01/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rating	Spots	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
Week: 10/29/12		11/04/12		----1--				1	\$150.00	0.90		
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>	
1	WISN	10/29/12-11/04/12		News M-F 430a See MG 11.2	430-5a	-----F---	:30		\$150.00	0.90	NM	
2	WISN	11/02/12-11/02/12		Good Morning America ④ MG for 11.1 11/02	7-9a	-----F----	:30		\$150.00	0.90	NM	
12	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12		----1--	1	\$1,800.00	6.00					
13	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12		----1--	1	\$1,000.00	2.80					
14	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12		----1--	1	\$3,500.00	6.70					
15	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA 9-10am			:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12		----1--	1	\$1,000.00	4.10					
16	WISN	11/05/12	11/05/12	DR. OZ ON	1a-2a		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$50.00	0.60					
17	WISN	11/05/12	11/05/12	Late News 10PM	10-1030p		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$3,000.00	8.20					
18	WISN	11/05/12	11/05/12	Late News 1030PM	1030p-11p		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$1,500.00	5.10					
19	WISN	11/05/12	11/05/12	Nightline	11p-1130p		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$1,000.00	3.20					
20	WISN	11/05/12	11/05/12	Jimmy Kimmel	1130-1230a		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$400.00	1.80					
21	WISN	11/05/12	11/05/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$250.00	1.80					
22	WISN	11/05/12	11/05/12	ET M-F	1230a-1a		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$100.00	1.00					
23	WISN	11/05/12	11/05/12	KATIE COURIC	M-F 2-3P		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$400.00	1.20					
24	WISN	11/05/12	11/05/12	3-4p	3-4p		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$1,250.00	2.80					
25	WISN	11/05/12	11/05/12	DR. OZ	4P-5P		:30					NM
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>						
Week: 11/05/12		11/11/12		1-----	1	\$750.00	2.90					

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**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #
962675 / 2	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	11/01/12 / 11/01/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rating	Spots	
26	WISN	11/05/12	11/05/12	News M-F 430a	430-5a		:30					NM
Week:		11/05/12	11/11/12	1-----					\$150.00	0.90		
27	WISN	11/05/12	11/05/12	News M-F 5p	5-530pm		:30					NM
Week:	11/05/12	11/11/12	1-----	1					\$1,800.00	6.00		
28	WISN	11/05/12	11/05/12	News M-F 5a	5-6A		:30					NM
Week:	11/05/12	11/11/12	1-----	1					\$1,000.00	2.80		
29	WISN	11/05/12	11/05/12	News M-F 6p	6-630pm		:30					NM
Week:	11/05/12	11/11/12	1-----	1					\$3,500.00	6.70		
30	WISN	11/05/12	11/05/12	LIVE WITH KELLY & MICHAEL	9-10am		:30					NM
Week:	11/05/12	11/11/12	1-----	1					\$1,000.00	4.10		
31	WISN	11/05/12	11/05/12	Castle	Mon 9-10p		:30					NM
Week:	11/05/12	11/11/12	1-----	1					\$7,500.00	16.70		
32	WISN	10/30/12	11/04/12	Late News Sa 10pm	10-1035p		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$850.00	2.80		
33	WISN	10/30/12	11/04/12	INSIDE THE HUDDLE	INSIDE HUD 1035		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$250.00	1.30		
34	WISN	10/30/12	11/04/12	Sa 458-6a	456-6AM		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$250.00	2.10		
35	WISN	10/30/12	11/04/12	News Sa 6p-630p	6-630pm		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$1,000.00	5.30		
36	WISN	10/30/12	11/04/12	BIG 12 SPORTS SATURDAY	630-7p, 6-630p		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$500.00	4.70		
37	WISN	10/30/12	11/04/12	News Sat 7-9a	7-9am		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$500.00	3.00		
38	WISN	10/30/12	11/04/12	Late News 10pm	10p-1030p		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$3,000.00	6.80		
39	WISN	10/30/12	11/04/12	Chris Matthews	*1030a-11a		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$150.00	0.50		
40	WISN	10/30/12	11/04/12	Upfront	11-1130p		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$200.00	2.20		
41	WISN	10/30/12	11/04/12	Su 458-6a	458-6AM		:30					NM
Week:	10/29/12	11/04/12	-----1-	1					\$200.00	1.40		

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**WISN TV**  
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**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision 962675 / 2	Alt Order # 06368271	
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSROADS	Estimate # 11142
Advertiser American Crossroads	Original Date / Revision 11/01/12 / 11/01/12	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type Spots			Amount		
									Start Date	End Date	Weekdays			
									Weekdays	Spots/Week	Rate	Rating		
42	WISN	10/30/12	11/04/12	News Sun 530pm	530-6p		:30				NM	1 \$1,000.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									-----1		1	\$1,000.00	3.00	
43	WISN	10/30/12	11/04/12	Sun GMA	6-7a		:30				NM	1 \$400.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									-----1		1	\$400.00	2.50	
44	WISN	10/30/12	11/04/12	News Sun 7-9a	7-9am		:30				NM	1 \$400.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									-----1		1	\$400.00	3.30	
45	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1 \$50.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$50.00	0.60	
46	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1 \$3,000.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$3,000.00	8.20	
47	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1 \$1,500.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$1,500.00	5.10	
48	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1 \$1,000.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$1,000.00	3.20	
49	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1 \$400.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$400.00	1.80	
50	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1 \$250.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$250.00	1.80	
51	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1 \$100.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$100.00	1.00	
52	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1 \$400.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$400.00	1.20	
53	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1 \$1,250.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$1,250.00	2.80	
54	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1 \$750.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$750.00	2.90	
55	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1 \$150.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$150.00	0.90	
56	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30				NM	1 \$1,800.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$1,800.00	6.00	
57	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30				NM	1 \$1,000.00		
Week: 10/29/12									Start Date	End Date	Weekdays	Spots/Week	Rate	Rating
									11/04/12	---1---	1	\$1,000.00	2.80	

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**WISN TV**  
759 N. 19th Street  
Milwaukee, WI 53233  
(414)342-8812

Contract / Revision	Alt Order #	
962675 / 2	08368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		
American Crossroads		
Original Date / Revision		
11/01/12 / 11/01/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount	
									Start Date	End Date	Weekdays		
58	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM	1 \$3,500.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$3,500.00	6.70			
59	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHAEL	9-10am		:30					NM	1 \$1,000.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,000.00	4.10			
60	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM	1 \$50.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$50.00	0.60			
61	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM	1 \$3,000.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$3,000.00	8.20			
62	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM	1 \$1,500.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,500.00	5.10			
63	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM	1 \$1,000.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,000.00	3.20			
64	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM	1 \$400.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$400.00	1.80			
65	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM	1 \$250.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$250.00	1.80			
66	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM	1 \$100.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$100.00	1.00			
67	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM	1 \$400.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$400.00	1.20			
68	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM	1 \$1,250.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,250.00	2.80			
69	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM	1 \$750.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$750.00	2.90			
70	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM	1 \$150.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$150.00	0.90			
71	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM	1 \$1,800.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,800.00	6.00			
72	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM	1 \$1,000.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$1,000.00	2.80			
73	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM	1 \$3,500.00
Week: 10/29/12		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
								1	\$3,500.00	6.70			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Hearst television Inc., does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #	
962675 / 2	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		
American Crossroads		
Original Date / Revision		
11/01/12 / 11/01/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rating	Spots	
74	WISN	10/30/12	11/04/12	*UpFront PrimeTime	*6-7P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		-1-----				1	\$1,500.00	6.30		
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>	
1	WISN	10/29/12-11/04/12			*UpFront PrimeTime	*6-7P	-TU-----	:30	\$1,500.00	6.30	NM	
					See MG 74.2,74.3							
2	WISN	11/03/12-11/03/12		BIG 12 SPORTS SATURDAY	630-7p, 6-630p	-----Sa--	:30		\$1,000.00	3.30	NM	
				④ MG for 74.1 10/30								
3	WISN	11/03/12-11/03/12		INSIDE THE HUDDLE	INSIDE HUD 1035	-----Sa--	:30		\$500.00	3.00	NM	
				④ MG for 74.1 10/30								
75	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHAEL	9-10am		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		-1-----				1	\$1,000.00	4.10		
76	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$50.00	0.60		
77	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$3,000.00	8.20		
78	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$1,500.00	5.10		
79	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$1,000.00	3.20		
80	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$400.00	1.80		
81	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$250.00	1.80		
82	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$100.00	1.00		
83	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$400.00	1.20		
84	WISN	10/30/12	11/04/12	3-4p	3-4p		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$1,250.00	2.80		
85	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$750.00	2.90		
86	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
Week: 10/29/12		11/04/12		--1----				1	\$150.00	0.90		
87	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30					NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>	<u>Rating</u>		
												\$1,800.00

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**WISN TV**  
**759 N. 19th Street**  
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**(414)342-8812**

Contract / Revision	Alt Order #	
962675 / 2	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
Advertiser		Original Date / Revision
American Crossroads		11/01/12 / 11/01/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Spots/ Type			Amount
									Rate	Rating	Spots	
Week: 10/29/12		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating		
Week: 10/29/12		10/29/12	11/04/12	--1----				1	\$1,800.00	6.00		
88	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30					NM
Week: 10/29/12		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating		
Week: 10/29/12		10/29/12	11/04/12	--1----				1	\$1,000.00	2.80		
89	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30					NM
Week: 10/29/12		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating		
Week: 10/29/12		10/29/12	11/04/12	--1----				1	\$3,500.00	6.70		
90	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHAEL	9-10am		:30					NM
Week: 10/29/12		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating		
Week: 10/29/12		10/29/12	11/04/12	--1----				1	\$1,000.00	4.10		
91	WISN	10/30/12	11/02/12	News M-F 430a	430-5a		:30					NM
Week: 10/29/12		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating		
Week: 10/29/12		10/29/12	11/04/12	--WTF--				4	\$250.00	0.00		
										Totals	307.40	95
												\$99,450.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	95	\$99,450.00	\$84,532.50
<b>Totals</b>	<b>95</b>	<b>\$99,450.00</b>	<b>\$84,532.50</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**TERMS AND STANDARDS CONDITIONS  
FOR PURCHASE OF BROADCAST ADVERTISING**

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

**1. BILLING AND PAYMENTS**

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

**2. TERMINATION**

(a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.

(b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.

(c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancelable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.

(d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

**3. OMISSION OF BROADCAST**

If, as a result of an act of God, *force majeure*, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

**4. PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

**5. FIXED RATE PURCHASES**

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

**6. AGENCY MATERIAL**

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

**7. INDEMNIFICATION**

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

**8. CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency nor Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

**9. GENERAL**

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency by failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]



**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

# CONTRACT

Contract / Revision 962675 / 3	Alt Order # 06368271
<u>Product</u> <b>AMERICAN CROSSROADS</b>	
<u>Contract Dates</u> 10/30/12 - 11/05/12	<u>Estimate #</u> 1142
<u>Advertiser</u> American Crossroads	<u>Original Date / Revision</u> 11/02/12 / 11/02/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast
<u>Station</u> WISN	<u>Account Executive</u> Will Hildebrandt
<u>Cash/Trade</u> Cash	
<u>Sales Office</u> HRP -Washington	
<u>Special Handling</u>	
<u>Demographic</u> Adults 35+	
<u>Total Ratings</u> 307.40	
<u>IDB#</u> 11	<u>Advertiser Code</u> 27
<u>Product Code</u>	
<u>Agency Ref</u>	<u>Advertiser Ref</u>

And:

**Cross Roads Media**  
**3704 W Lincoln Way**  
**Suite 293**  
**Ames, IA 50014**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
1	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$50.00	0.60			
2	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$3,000.00	8.20			
3	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,500.00	5.10			
4	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,000.00	3.20			
5	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.80			
6	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$250.00	1.80			
7	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$100.00	1.00			
8	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$400.00	1.20			
9	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$1,250.00	2.80			
10	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:	10/29/12	11/04/12	----1--					1	\$750.00	2.90			
11	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #
962675 / 3	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	11/02/12 / 11/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1--				1	\$150.00	0.90			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
1	WISN	10/29/12-11/04/12		News M-F 430a See MG 11.2	430-5a		:30		\$150.00	0.90	NM		
2	WISN	11/02/12-11/02/12		Good Morning America ④ MG for 11.1 11/02	7-9a		:30		\$150.00	0.90	NM		
12	WISN	10/30/12	11/04/12	News M-F 5p	5-530pm		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 10/29/12		11/04/12		----1--				1	\$1,800.00	6.00			
13	WISN	10/30/12	11/04/12	News M-F 5a	5-6A		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 10/29/12		11/04/12		----1--				1	\$1,000.00	2.80			
14	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 10/29/12		11/04/12		----1--				1	\$3,500.00	6.70			
15	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHAEL 10am			:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 10/29/12		11/04/12		----1--				1	\$1,000.00	4.10			
16	WISN	11/05/12	11/05/12	DR. OZ ON	1a-2a		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$50.00	0.60			
17	WISN	11/05/12	11/05/12	Late News 10PM	10-1030p		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$3,000.00	8.20			
18	WISN	11/05/12	11/05/12	Late News 1030PM	1030p-11p		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$1,500.00	5.10			
19	WISN	11/05/12	11/05/12	Nightline	11p-1130p		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$1,000.00	3.20			
20	WISN	11/05/12	11/05/12	Jimmy Kimmel	1130-1230a		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$400.00	1.80			
21	WISN	11/05/12	11/05/12	ANDERSON COOPER	M-F 11A-12P		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$250.00	1.80			
22	WISN	11/05/12	11/05/12	ET M-F	1230a-1a		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$100.00	1.00			
23	WISN	11/05/12	11/05/12	KATIE COURIC	M-F 2-3P		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$400.00	1.20			
24	WISN	11/05/12	11/05/12	3-4p	3-4p		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$1,250.00	2.80			
25	WISN	11/05/12	11/05/12	DR. OZ	4P-5P		:30						
	<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>	<u>Rating</u>				
Week: 11/05/12		11/11/12		1-----				1	\$750.00	2.90			

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Contract / Revision	Alt Order #
962675 / 3	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	11/02/12 / 11/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		Start Date	End Date	Weekdays				Spots/Week	Rate	Rating			
26	WISN	11/05/12	11/05/12	News M-F 430a	430-5a		:30				NM	1	\$150.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$150.00	0.90			
27	WISN	11/05/12	11/05/12	News M-F 5p	5-530pm		:30				NM	1	\$1,800.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$1,800.00	6.00			
28	WISN	11/05/12	11/05/12	News M-F 5a	5-6A		:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$1,000.00	2.80			
N 29	WISN	11/05/12	11/05/12	News M-F 6p	6-630pm		:30				NM	1	\$3,500.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$3,500.00	6.70			
<u>Spot Ch Date Range Description</u>													
1 WISN 11/05/12-11/11/12 News M-F 6p													
See MG 29.2													
2 WISN 11/05/12-11/05/12 World News Tonight													
(M) MG for 29.1 11/05													
30	WISN	11/05/12	11/05/12	LIVE WITH KELLY & MICHA	9-10am		:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$1,000.00	4.10			
31	WISN	11/05/12	11/05/12	Castle	Mon 9-10p		:30				NM	1	\$7,500.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 11/05/12		11/11/12		1-----				1	\$7,500.00	16.70			
32	WISN	10/30/12	11/04/12	Late News Sa 10pm	10-1035p		:30				NM	1	\$850.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$850.00	2.80			
33	WISN	10/30/12	11/04/12	INSIDE THE HUDDLE	INSIDE HUD 1035i		:30				NM	1	\$250.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$250.00	1.30			
34	WISN	10/30/12	11/04/12	Sa 458-6a	456-6AM		:30				NM	1	\$250.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$250.00	2.10			
35	WISN	10/30/12	11/04/12	News Sa 6p-630p	6-630pm		:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$1,000.00	5.30			
36	WISN	10/30/12	11/04/12	BIG 12 SPORTS SATURDAY	630-7p, 6-630p		:30				NM	1	\$500.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$500.00	4.70			
37	WISN	10/30/12	11/04/12	News Sat 7-9a	7-9am		:30				NM	1	\$500.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$500.00	3.00			
38	WISN	10/30/12	11/04/12	Late News 10pm	10p-1030p		:30				NM	1	\$3,000.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$3,000.00	6.80			
39	WISN	10/30/12	11/04/12	Chris Matthews	*1030a-11a		:30				NM	1	\$150.00
<u>Start Date</u>		<u>End Date</u>		<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/29/12		11/04/12		----1-				1	\$150.00	0.50			
40	WISN	10/30/12	11/04/12	Upfront	11-1130p		:30				NM	1	\$200.00

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**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #	
962675 / 3	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	11142
Advertiser		
American Crossroads		
Original Date / Revision		
11/02/12 / 11/02/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	-----1	1		\$200.00	2.20						
41 WISN 10/30/12 11/04/12		Su	458-6a	458-6AM			:30			NM		1	\$200.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	-----1	1		\$200.00	1.40						
42 WISN 10/30/12 11/04/12		News Sun	530pm	530-6p			:30			NM		1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	-----1	1		\$1,000.00	3.00						
43 WISN 10/30/12 11/04/12		Sun	GMA	6-7a			:30			NM		1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	-----1	1		\$400.00	2.50						
44 WISN 10/30/12 11/04/12		News Sun	7-9a	7-9am			:30			NM		1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	-----1	1		\$400.00	3.30						
45 WISN 10/30/12 11/04/12		DR. OZ ON		1a-2a			:30			NM		1	\$50.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$50.00	0.60						
46 WISN 10/30/12 11/04/12		Late News	10PM	10-1030p			:30			NM		1	\$3,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$3,000.00	8.20						
47 WISN 10/30/12 11/04/12		Late News	1030PM	1030p-11p			:30			NM		1	\$1,500.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$1,500.00	5.10						
48 WISN 10/30/12 11/04/12		Nightline		11p-1130p			:30			NM		1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$1,000.00	3.20						
49 WISN 10/30/12 11/04/12		Jimmy Kimmel		1130-1230a			:30			NM		1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$400.00	1.80						
50 WISN 10/30/12 11/04/12		ANDERSON COOPER		M-F 11A-12P			:30			NM		1	\$250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$250.00	1.80						
51 WISN 10/30/12 11/04/12		ET M-F		1230a-1a			:30			NM		1	\$100.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$100.00	1.00						
52 WISN 10/30/12 11/04/12		KATIE COURIC		M-F 2-3P			:30			NM		1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$400.00	1.20						
53 WISN 10/30/12 11/04/12		3-4p		3-4p			:30			NM		1	\$1,250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$1,250.00	2.80						
54 WISN 10/30/12 11/04/12		DR. OZ		4P-5P			:30			NM		1	\$750.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$750.00	2.90						
55 WISN 10/30/12 11/04/12		News M-F	430a	430-5a			:30			NM		1	\$150.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1		\$150.00	0.90						
56 WISN 10/30/12 11/04/12		News M-F	5p	5-530pm			:30			NM		1	\$1,800.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>						
Week: 10/29/12		11/04/12	---1---	1									

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**WISN TV**  
**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

Contract / Revision	Alt Order #
962675 / 3	06368271
Contract Dates	Product
10/30/12 - 11/05/12	AMERICAN CROSSROADS
Advertiser	Original Date / Revision
American Crossroads	11/02/12 / 11/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	---1---	1									
57 WISN 10/30/12 11/04/12					News M-F 5a	5-6A	:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	---1---	1									
58 WISN 10/30/12 11/04/12					News M-F 6p	6-630pm	:30				NM	1	\$3,500.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	---1---	1									
59 WISN 10/30/12 11/04/12					LIVE WITH KELLY & MICHAEL	9-10am	:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	---1---	1									
60 WISN 10/30/12 11/04/12					DR. OZ ON	1a-2a	:30				NM	1	\$50.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
61 WISN 10/30/12 11/04/12					Late News 10PM	10-1030p	:30				NM	1	\$3,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
62 WISN 10/30/12 11/04/12					Late News 1030PM	1030p-11p	:30				NM	1	\$1,500.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
63 WISN 10/30/12 11/04/12					Nightline	11p-1130p	:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
64 WISN 10/30/12 11/04/12					Jimmy Kimmel	1130-1230a	:30				NM	1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
65 WISN 10/30/12 11/04/12					ANDERSON COOPER	M-F 11A-12P	:30				NM	1	\$250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
66 WISN 10/30/12 11/04/12					ET M-F	1230a-1a	:30				NM	1	\$100.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
67 WISN 10/30/12 11/04/12					KATIE COURIC	M-F 2-3P	:30				NM	1	\$400.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
68 WISN 10/30/12 11/04/12					3-4p	3-4p	:30				NM	1	\$1,250.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
69 WISN 10/30/12 11/04/12					DR. OZ	4P-5P	:30				NM	1	\$750.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
70 WISN 10/30/12 11/04/12					News M-F 430a	430-5a	:30				NM	1	\$150.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
71 WISN 10/30/12 11/04/12					News M-F 5p	5-530pm	:30				NM	1	\$1,800.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									
72 WISN 10/30/12 11/04/12					News M-F 5a	5-6A	:30				NM	1	\$1,000.00
<u>Start Date</u>		<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>									
Week: 10/29/12		11/04/12	-1-----	1									

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**759 N. 19th Street**  
**Milwaukee, WI 53233**  
**(414)342-8812**

www.wisn.com

Contract / Revision	Alt Order #	
962675 / 3	06368271	
Contract Dates	Product	Estimate #
10/30/12 - 11/05/12	AMERICAN CROSSROADS	1142
<b>Advertiser</b>		
American Crossroads		
Original Date / Revision		
11/02/12 / 11/02/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	-1-----				1	\$1,000.00	2.80			
73	WISN	10/30/12	11/04/12	News M-F 6p	6-630pm		:30				NM	1	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	-1-----				1	\$3,500.00	6.70			
74	WISN	10/30/12	11/04/12	*UpFront PrimeTime	*6-7P		:30				NM	2	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	-1-----				1	\$1,500.00	6.30			
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
1	WISN	10/29/12-11/04/12		*UpFront PrimeTime	*6-7P	-TU-----	:30		\$4,500.00	6.30	NM		
				See MG 74.2,74.3									
2	WISN	11/03/12-11/03/12		BIG 12 SPORTS SATURDAY	630-7p, 6-630p	-----Sa--	:30		\$1,000.00	3.30	NM		
④	MG for 74.1	10/30											
3	WISN	11/03/12-11/03/12		INSIDE THE HUDDLE	INSIDE HUD 1035-----Sa--	:30			\$500.00	3.00	NM		
④	MG for 74.1	10/30											
75	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	-1-----				1	\$1,000.00	4.10			
76	WISN	10/30/12	11/04/12	DR. OZ ON	1a-2a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$50.00	0.60			
77	WISN	10/30/12	11/04/12	Late News 10PM	10-1030p		:30				NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$3,000.00	8.20			
78	WISN	10/30/12	11/04/12	Late News 1030PM	1030p-11p		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$1,500.00	5.10			
79	WISN	10/30/12	11/04/12	Nightline	11p-1130p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$1,000.00	3.20			
80	WISN	10/30/12	11/04/12	Jimmy Kimmel	1130-1230a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$400.00	1.80			
81	WISN	10/30/12	11/04/12	ANDERSON COOPER	M-F 11A-12P		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$250.00	1.80			
82	WISN	10/30/12	11/04/12	ET M-F	1230a-1a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$100.00	1.00			
83	WISN	10/30/12	11/04/12	KATIE COURIC	M-F 2-3P		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$400.00	1.20			
84	WISN	10/30/12	11/04/12	3-4p	3-4p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$1,250.00	2.80			
85	WISN	10/30/12	11/04/12	DR. OZ	4P-5P		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/29/12	11/04/12	--1----				1	\$750.00	2.90			
86	WISN	10/30/12	11/04/12	News M-F 430a	430-5a		:30				NM	1	\$150.00

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759 N. 19th Street  
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(414)342-8812

<u>Contract / Revision</u>	<u>Alt Order #</u>
962675 / 3	06368271
<u>Product</u>	<u>Estimate #</u>
AMERICAN CROSSRO	1142

  

	<u>Original Date / Revision</u>
	11/02/12 / 11/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--1----				1	\$150.00	0.90			
87	WISN	10/30/12	11/04/12	News M-F 5p					5-530pm		:30		NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--1----				1	\$1,800.00	6.00			
88	WISN	10/30/12	11/04/12	News M-F 5a					5-6A		:30		NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--1----				1	\$1,000.00	2.80			
89	WISN	10/30/12	11/04/12	News M-F 6p					6-630pm		:30		NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--1----				1	\$3,500.00	6.70			
90	WISN	10/30/12	11/04/12	LIVE WITH KELLY & MICHA	9-10am						:30		NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--1----				1	\$1,000.00	4.10			
91	WISN	10/30/12	11/02/12	News M-F 430a					430-5a		:30		NM
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/29/12	11/04/12	--WTF--				4	\$250.00	0.00			

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 - 11/05/12	95	\$99,450.00	\$84,532.50
<b>Totals</b>	<b>95</b>	<b>\$99,450.00</b>	<b>\$84,532.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Date:

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**TERMS AND STANDARD CONDITIONS  
FOR PURCHASE OF BROADCAST ADVERTISING**

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

**1. BILLING AND PAYMENTS**

(a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

(b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

**2. TERMINATION**

(a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.

(b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.

(c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancelable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.

(d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

**3. DISMISSION OF BROADCAST**

If, as a result of an act of God, *force majeure*, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) If no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) If a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

**4. PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

**5. FIXED RATE PURCHASES**

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

**6. AGENCY MATERIAL**

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

**7. INDEMNIFICATION**

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

**8. CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency nor Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

**9. GENERAL**

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.

(c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency by failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall be allowed.

(d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.

(e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]